

FABTECH

LAUNDRY

OUR MISSION:

# TO FULFILL POTENTIAL

Our mission to fulfill the potential of our clients, employees, and stakeholders has made Fabtech the leaders in the commercial kitchen and laundry industry in the Philippines. Our journey of 30 years has brought us to the largest kitchen projects in the Philippines including Okada Manila, Grand Hyatt Fort Bonifacio, Shangri-la the Fort, Manila Hotel, and many more.

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## LAUNDRY PROFILE

30 YEARS OF PROVIDING  
COMPLETE KITCHEN AND  
LAUNDRY SOLUTIONS

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- 01 | FABTECH 30 YEAR HISTORY**

Since 1988, we have grown to become the leading provider of kitchen and laundry solutions.
- 02 | GROUP OF COMPANIES**

Out of our 7 affiliated companies, 4 of our companies focus on providing you complete laundry solutions.
- 03 | YOUR LAUNDRY PARTNER**

Fabtech has exclusively partnered up with premiere laundry brands making us your reliable laundry partner.
- 04 | UNIQUE SERVICES**

To compete in the current price sensitive market, we have developed Blue Ocean solutions enabling us to not compromise on quality.
- 05 | PROJECT PORTFOLIO**

In the past 30 years, we have served more than 180 projects providing us with the most comprehensive portfolio in the Philippines.

FABTECH EXPORT STAINLESS STEEL FABRICATION PLANT, CALAMBA, LAGUNA



01

## FABTECH 30 YEAR HISTORY

Fabtech Group of Companies is responsible for the design, construction, and supply of the largest kitchen and laundry projects in the Philippines since 1988.



**1988**

WKG Food Tech International Inc.



**2003**

Fabtech Kitchens Unlimited, Inc.



**2008**

Jackie Sy Go & Associates Management Consultants, Inc.

Kitchen and laundry design and management consultancy company.



**2010**

Magallanes Commercial Office



**2016**

Gelateneo

TESDA accredited educational institution and learning center.



**2018**

FABservice

Cloud-based asset management system for customers to keep track of their equipment.

**1990**

Valenzuela Stainless Fabrication Factory

**2007**

Fabtech Export Industries

PEZA accredited Stainless Steel Fabrication Factory

**2009**

Gruppo Dolci, Inc.

Food products and ingredients supplier specializing in ice cream and pastries.

**2015**

Fabtech Masterbuilders Corporation

Fabtech International Corporation

**2017**

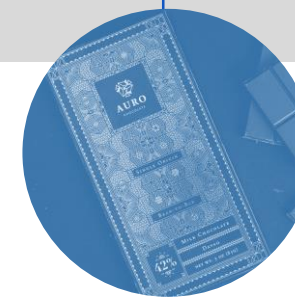
Filipinas Oro de Cacao

PEZA certified cocoa and chocolate manufacturing company with a state-of-the-art facility that specializes in producing premium single-origin products.

**2018**

Trumpf Machines

Invested in state-of-the-art German made Laser and Punch combi machine for our stainless steel fabrication.





MILNOR CONTINUOUS TUNNEL WASHER

02

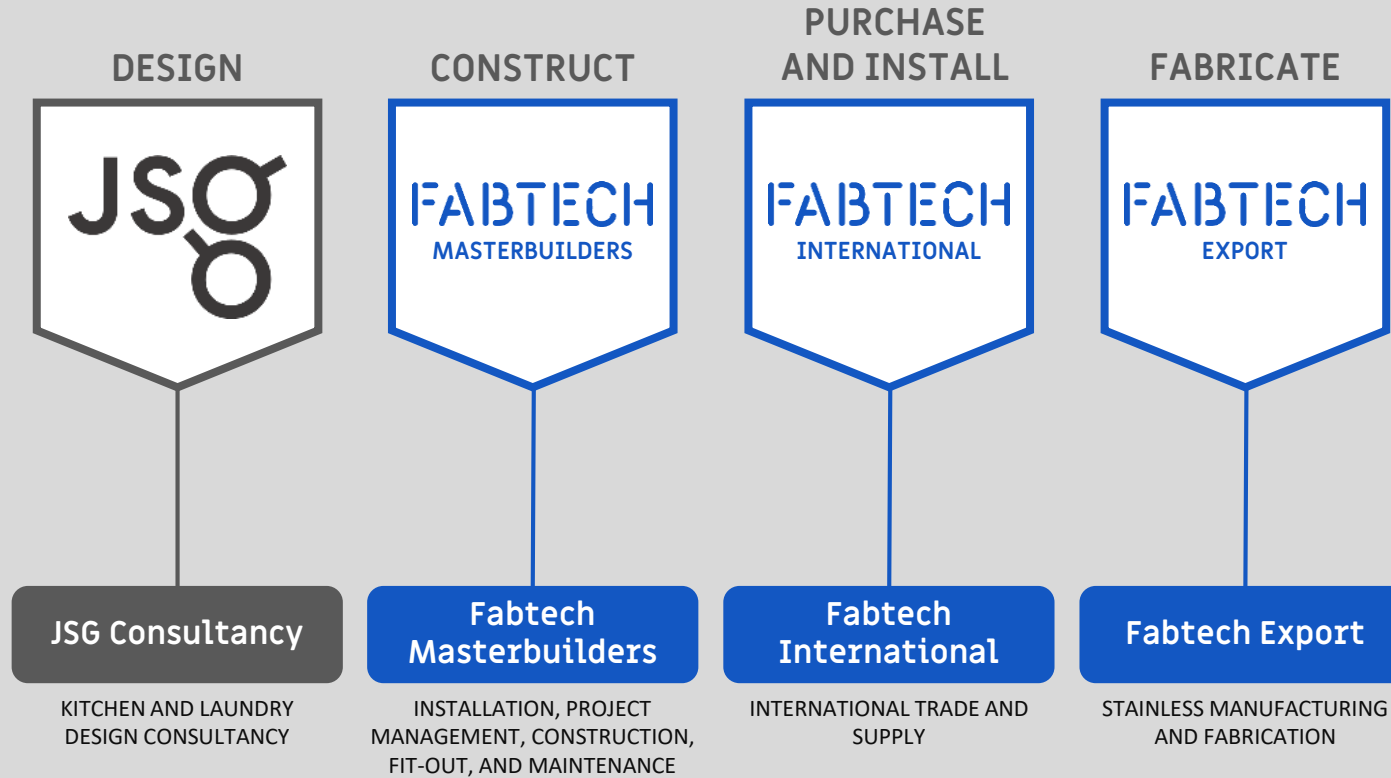
## GROUP OF COMPANIES

Out of our 7 affiliated companies, 4 of our companies focus on providing you complete laundry solutions.

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# GROUP OF COMPANIES

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# JSGO

## JACKIE SY GO & ASSOCIATES

CONSULTANCY

### ABOUT

A design and management consultancy company that specializes in commercial laundry design. It continues to grow its portfolio as it has established itself as a staple brand in the laundry industry.

### SCOPE OF WORK

- Laundry Consultancy.
- Conceptual and Schematic Design.
- Peer Review.
- Bid Tender Documents.
- Bid Tender Evaluations.

### COMPETITIVE ADVANTAGES

- 30 Years of Experience.
- Experienced and Equipped Professional Team of Architects and Engineers.
- 3D CAD.
- Complete Transparency.





# FABTECH

## MASTERBUILDERS

### ABOUT

A young company engaged in general construction and project management. It is able to compete with much longer established contractors due to its use of innovative technology such as Revit and Virtual Reality. Accredited with PCAB.

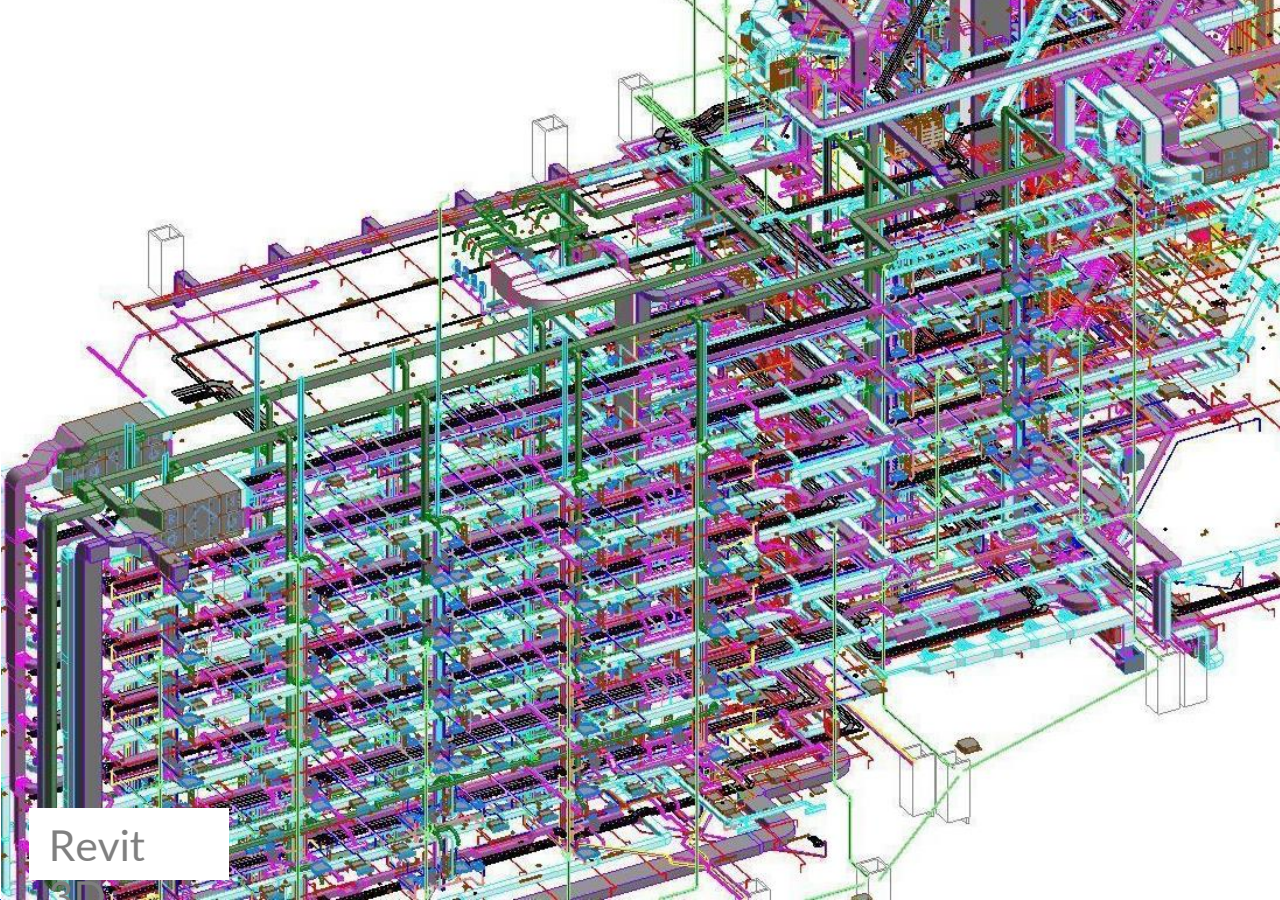
### SCOPE OF WORK

- Construction Drawings through Revit.
- MEPF Design.
- Budget and Costing through CostOS.
- Construction and Fit-Out including MEPF.
- Project Management.
- Installation.
- Maintenance Programs.

### COMPETITIVE ADVANTAGES

- The only company in our industry using Revit fully.
- Fully transparent making for smooth communications.
- Accurate budgeting and costing through CostOS.
- Pricing done not by sqm but by Bill of Materials.
- Unique and customizable maintenance program that is tracked via FABservice, our very own database.





Revit



SolidWorks



Virtual Reality

**FABTECH**

We invest in the best to serve you best.

**INNOVATIVE DESIGN TOOLS**



# FABTECH

## INTERNATIONAL

### ABOUT

A leading distributor of commercial kitchen equipment of globally-recognized brands such as Milnor, Chicago Dryers, and much more. With its growing number of partners, we are able to truly provide complete laundry solutions.

### SCOPE OF WORK

- Importation and supply of internationally sourced laundry equipment.

### COMPETITIVE ADVANTAGES

- Long history of successful projects.
- Supplier/Partners are all at the top of their industries.
- 30+ installers/technicians dedicated to service.
- FABservice



# FABTECH

## EXPORT

### ABOUT

A PEZA registered manufacturing company located at Filinvest Technology Park, Calamba, Laguna. It is engaged in the business of manufacturing foodservice equipment using only food grade stainless steel and the most advanced technology.

### SCOPE OF WORK

- Local Manufacturing and Fabrication of Stainless Steel Equipment
- PEZA and PCAB Accredited

### COMPETITIVE ADVANTAGES

- Goal is to reach Industry 4.0 in 2019, which will significantly decrease cost and improve quality simultaneously.
- Using German made TRUMPF combi machine (laser and punch) allowing us to manufacture with nanometer tolerance.
- Only uses 304 food-grade stainless steel.
- Has a separate R&D and Production department.



We invest in the best to serve you best.

**FABTECH**

# **STATE-OF-THE-ART STAINLESS STEEL FABRICATION PLANT**



03

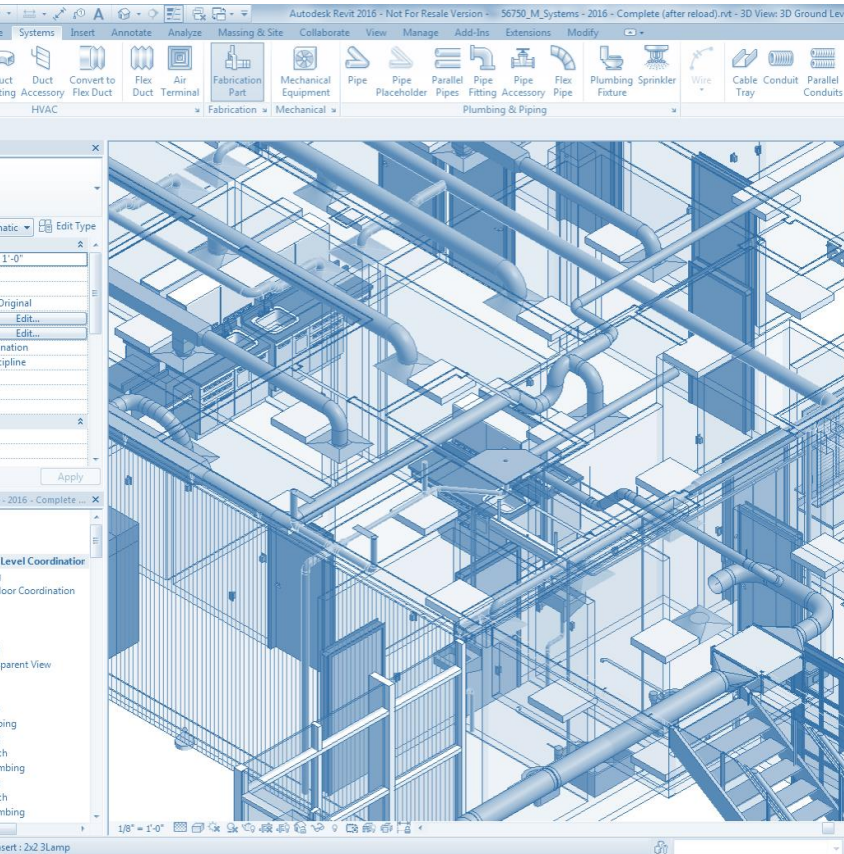
## UNIQUE SERVICES

To compete in the current price sensitive market, we have developed Blue Ocean solutions enabling us to not compromise on quality.

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# UNIQUE SERVICES

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## DESIGN AND BUILD

### OPTIMIZED PROJECT DELIVERY SYSTEM

Design and Build or D-B is a method to deliver a project in which the design and construction services are contracted by a single entity.



# UNIQUE SERVICES

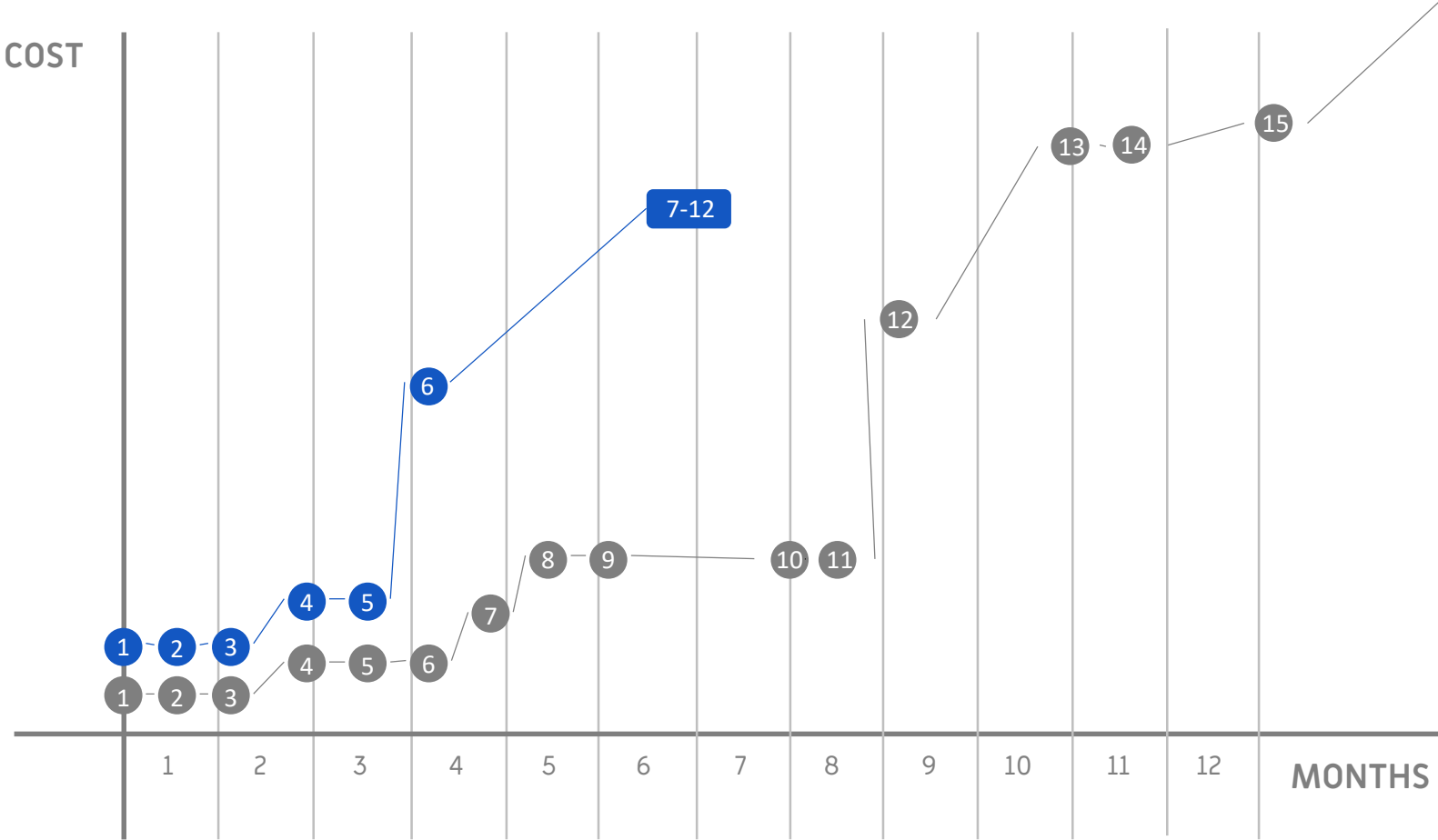
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## TRADITIONAL

1. Conceptual Design
2. Schematic Design
3. Design Development
4. Construction Documents
5. Bill of Materials
6. Pre-Bid Meetings
7. Supplier Accreditation
8. Bidding and Sourcing
9. Negotiations
10. Awarding
11. Kick-Off Meetings
12. Construction
13. Purchasing Period
14. Installation
15. Testing and Commissioning
16. Handover
17. Start Operations
18. Bidding for Maintenance Contract
19. Negotiations
20. Awarding
21. Operation and Maintenance

## DESIGN AND BUILD

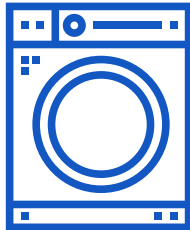
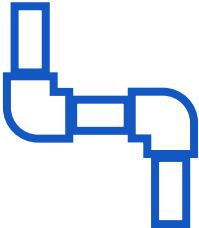
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7. Purchasing Period
8. Installation
9. Testing and Commissioning
10. Handover
11. Start Operations
12. Operation and Maintenance





UNIQUE SERVICES

# FABTECH SCOPE OF WORK



DESIGN AND  
CONSULTANCY

FIT-OUT  
CONSTRUCTION

MEPF  
CONSTRUCTION

LAUNDRY  
EQUIPMENT  
SUPPLY

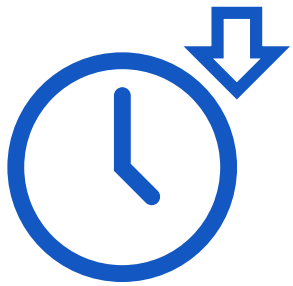
TESTING AND  
COMMISSIONING

PREVENTIVE  
MAINTENANCE

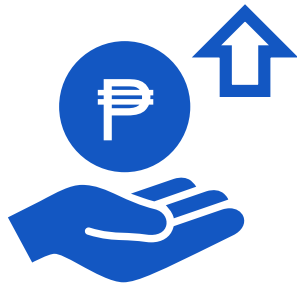
UNIQUE SERVICES

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# DESIGN AND BUILD



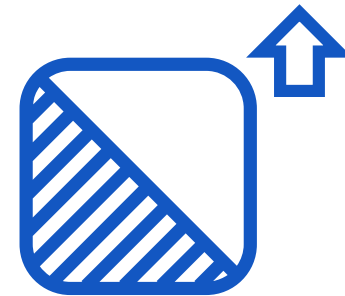
SHORTER  
PROJECT  
DURATION



SAVINGS



SINGULAR  
CONTRACT



TRANSPARENT



IMPROVED  
HANDOVER

# UNIQUE SERVICES

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## FABservice

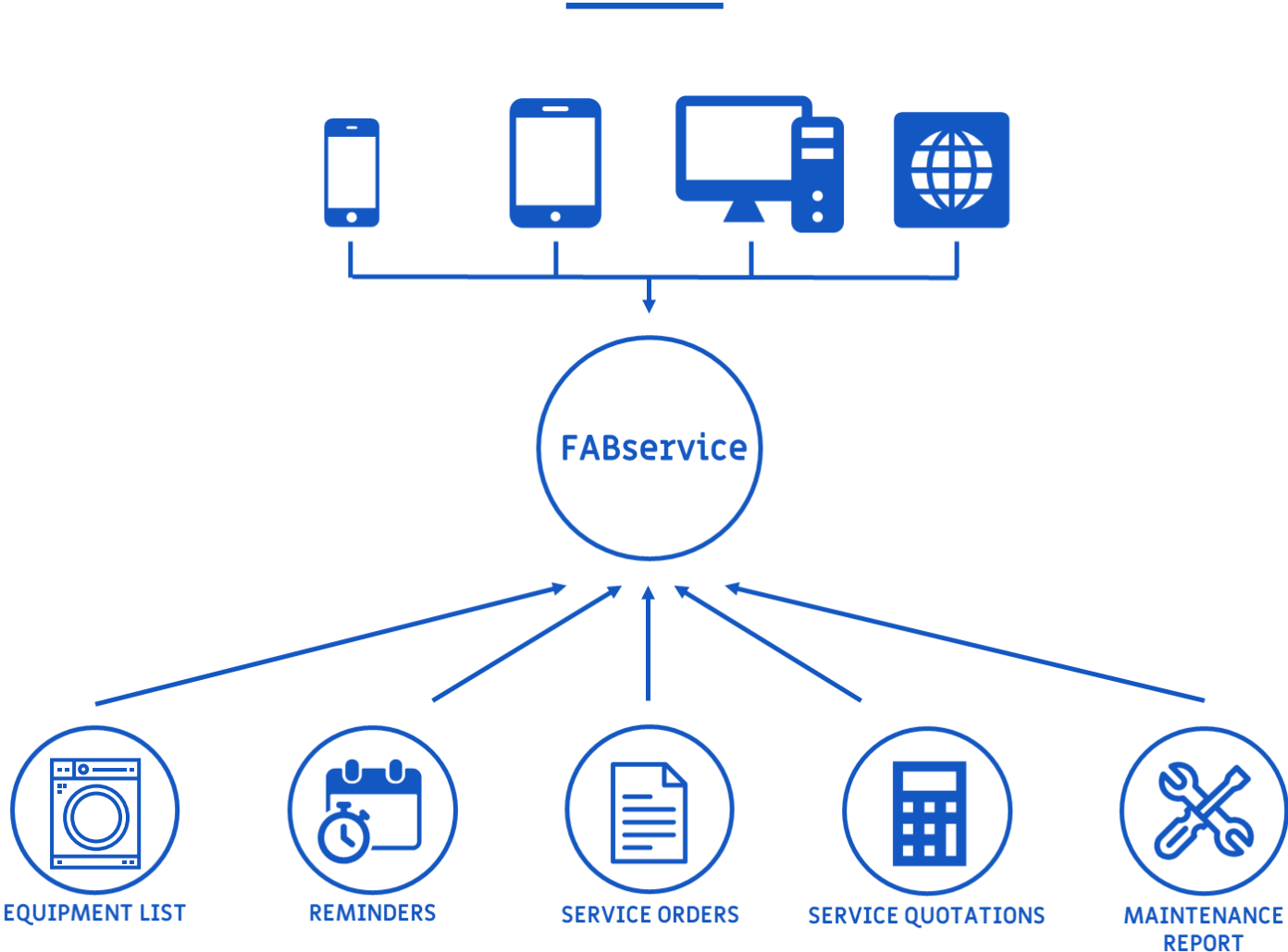
### UNIQUE ASSET MANAGEMENT SYSTEM

As a solutions provider, we are constantly innovating to adapt to ever-changing global standards. One of our newest internal developments is called the FABService Mobile Application, which enables you to access all your service related information from any device. This app has been developed internally in response to the issues that our industry often encounters.



# UNIQUE SERVICES

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## UNIQUE SERVICES

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# FABservice

### CURRENT ISSUES

- Multiple contractors lead to unavoidable miscommunication and confusion as to who is responsible for equipment.
- Information turn-over to operators is limited due to communication gap and limited set of documents.
- Lack of transparency due to process and gatekeepers.
- Service is poor due to communication gap.

### ADVANTAGES

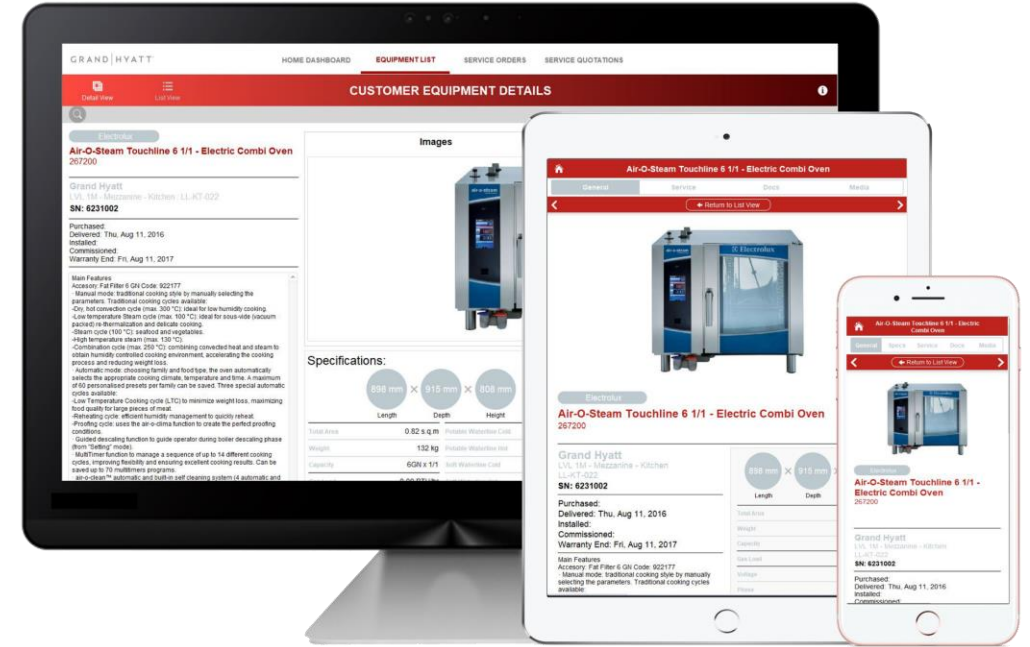
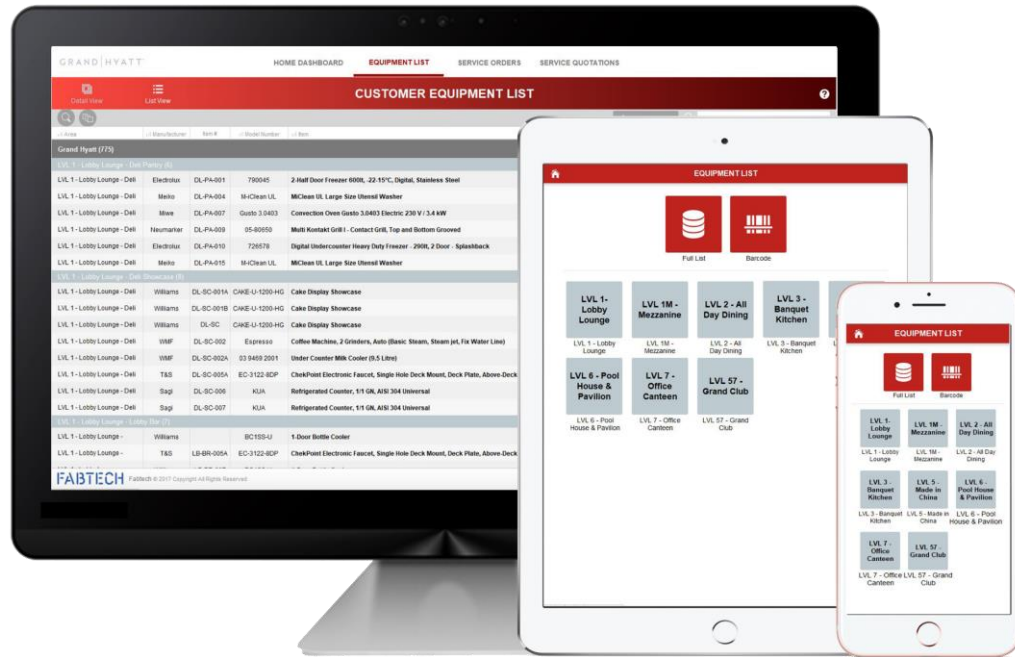
- Internally developed cloud-based database system that can be accessed via multiple platforms.
- View and track all equipment, service orders, and service quotations.
- Generate reports and service orders through the app.
- Can be accessed by multiple users using automated signatures creating a transparent network.

# UNIQUE SERVICES

# FABservice

## CUSTOMER EQUIPMENT MENU

## CUSTOMER EQUIPMENT DETAILS

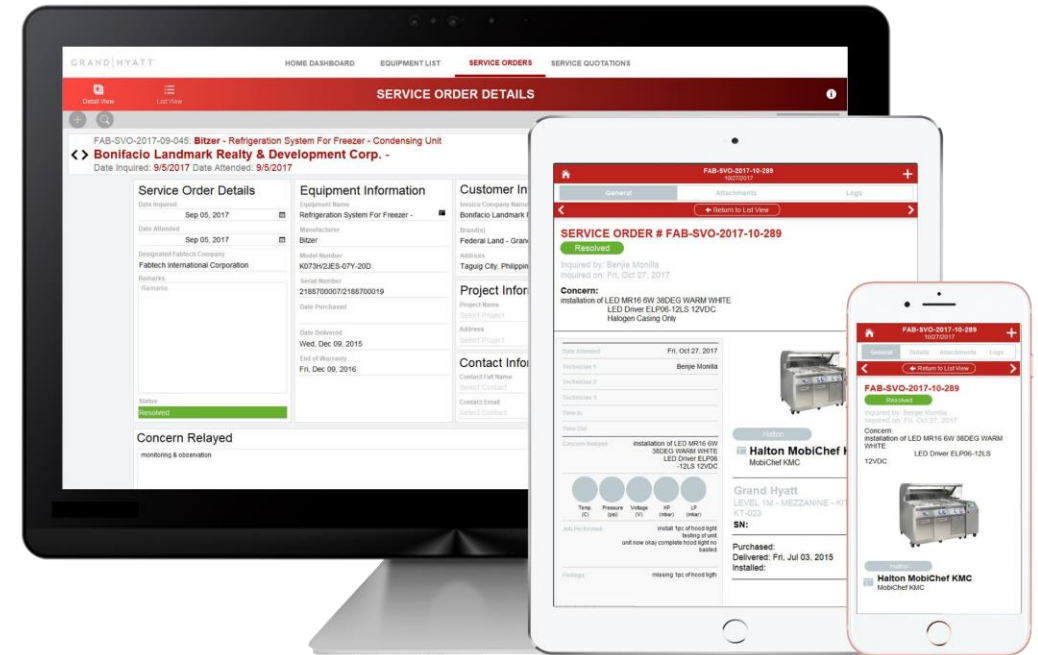
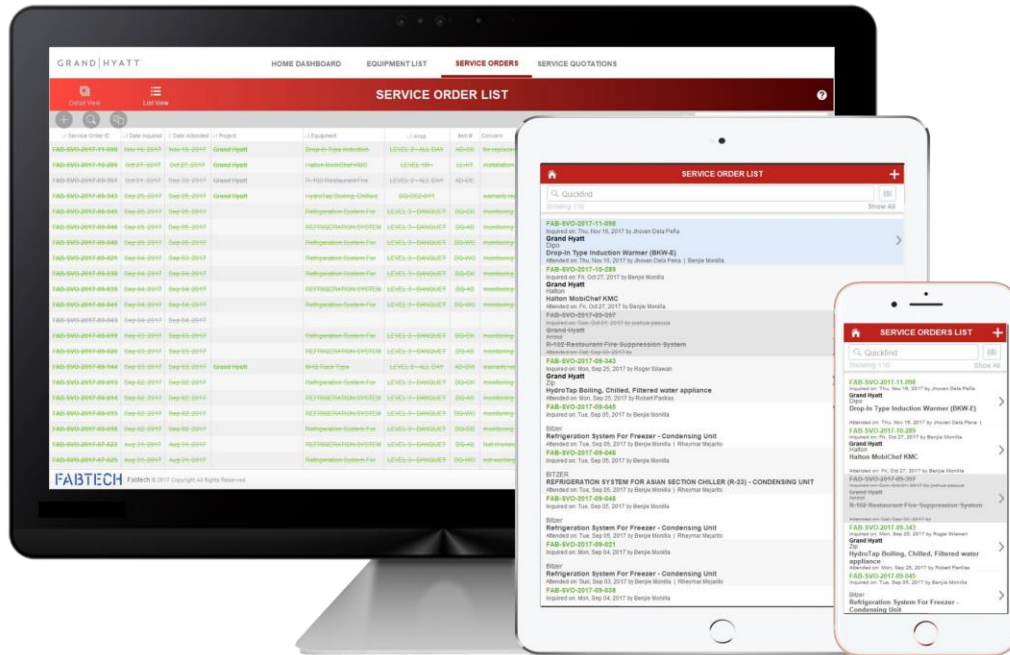


# UNIQUE SERVICES

# FABservice

SERVICE ORDER LIST

SERVICE ORDER DETAILS



# UNIQUE SERVICES

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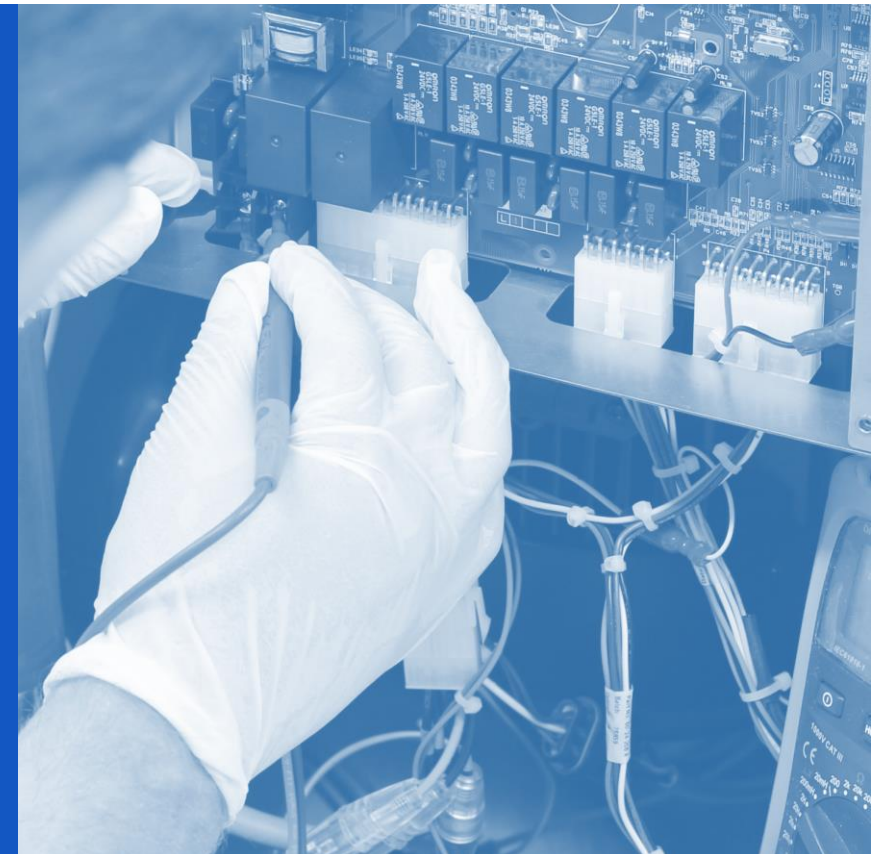
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## FABcare

### CUSTOMIZABLE MAINTENANCE PACKAGE

In an effort to improve the health and efficiency of our past projects, we have developed customizable maintenance programs that aims to decrease the ownership cost of kitchen and laundry equipment.





# UNIQUE SERVICES

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UNIQUE SERVICES

FABcare

+ MANAGEMENT



AUDIT

+



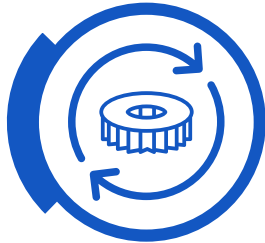
CLEANING  
MAINTENANCE

+



PREVENTIVE  
MAINTENANCE

+



CORRECTIVE  
AND REPAIR

=



COMPREHENSIVE  
MAINTENANCE

## UNIQUE SERVICES

# FABcare

### ADVANTAGES

- Total lower cost of ownership.
- Longer equipment life.
- Lower operation and energy costs.
- Less down time, especially during peak operation periods.
- Smaller likelihood of equipment failure.
- Emergency service costs reduced.
- Essential maintenance done during off hours.
- Less chance of food spoilage.
- Better health inspection scores.



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## PARTNERS

Fabtech has exclusively partnered up with premiere laundry brands making us your reliable laundry partner.

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# YOUR LAUNDRY PARTNER



Milnor is a leading manufacturer in the commercial laundry machinery industry, and after nearly 70 years of expansion and development, we have maintained our roots. At its heart, Milnor is a family company.



**WASHER-EXTRACTORS**



**DRYERS**



**COIN-OP**



**CBW BATCH WASHER**



**EXTRACTION SYSTEM**

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“This letter is to advise that Pellerin Milnor Corporation has appointed Fabtech Export Industries, Inc., as our authorized dealer in the Philippines.”



# YOUR LAUNDRY PARTNER

# CHICAGO<sup>®</sup>



Chicago specializes in commercial laundry finishing systems. The knowledge, dedication and creativity of our factory staff, combined with local technical expertise, product innovation, quality and tradition are powerful reasons to choose Chicago as your single source for flatwork finishing solutions



SEPARATING



FEEDING



IRONING



FOLDING



COMBINATION

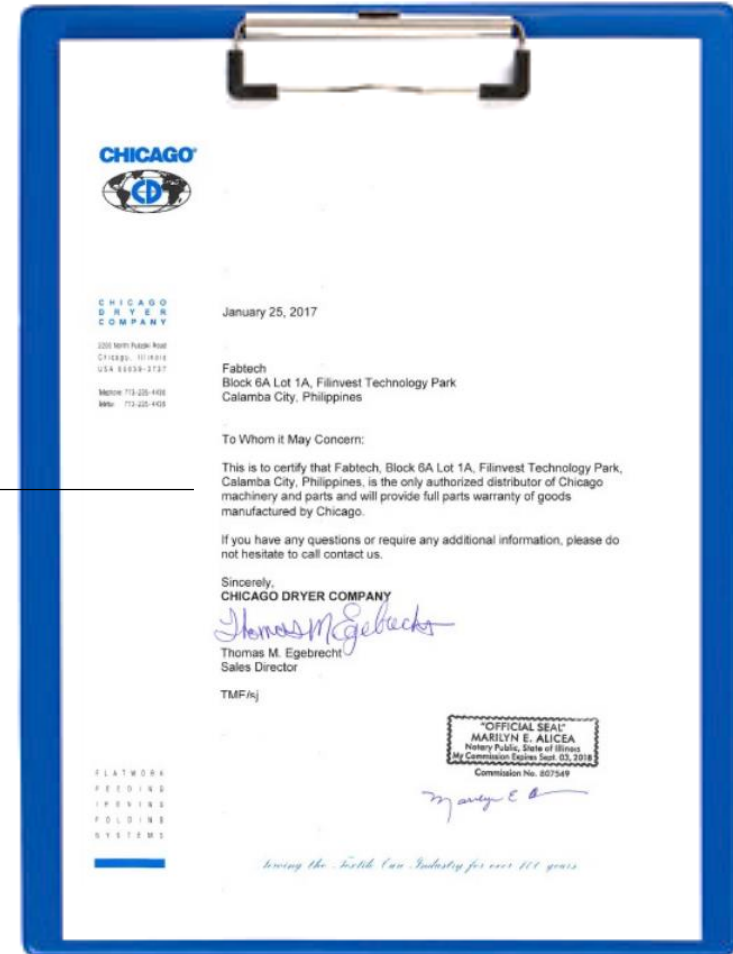
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“This is to certify that Fabtech, Block 6A Lot 1A, Filinvest Technology Park, Calamba City, Philippines, is the only authorized distributor of Chicago machinery and parts and will provide full parts warranty of goods manufactures by Chicago.”





# YOUR LAUNDRY PARTNER

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White offers a full line of Dry Cleaning, Laundry, Hospitality, Correctional Institution, Retail and Residential garment handling solutions that are designed to deliver relentless performance with minimal maintenance. These systems are designed to improve productivity and ensure profitability.

Since its founding in 1944, White Conveyors has installed over 100,000 conveyors in the United States and throughout the world.



# YOUR LAUNDRY PARTNER



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“Please be advised that the organization (Fabtech International) noted above, are the sole distributor, dealer and service provider for White Conveyors in the Philippines.”



# YOUR LAUNDRY PARTNER

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**FINISHING EQUIPMENT**



**RIFD IDENTIFICATION SYSTEM**



**SPOTTING TABLE**



**STAINLESS STEEL TABLE AND RACK**



**STAINLESS STEEL TRANSPORT TROLLEY**



## YOUR LAUNDRY PARTNER

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**BIO<sup>3</sup>SPIN**  
save as you wash

# Ozone Laundry

## Dissolved Ozone Solution for OPL Energy Savings from Cold Water Washing

- No ozone experience required
- Highest ozone purity & concentration
- Safest patented technology
- Robust on-demand dissolved ozone system
- Works with all laundry chemicals





05

## PROJECT PORTFOLIO

In the past 30 years, we have served more than 180 projects providing us with the most comprehensive portfolio in the Philippines.

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# YOUR LAUNDRY PARTNER

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## KEY PROJECTS



### **Sisters of Mary**

Location: Cavite City  
Completed: 2017



### **TDK Philippines Corp.**

Location: Calamba City  
Completed: 2018



### **Manila Hotel**

Location: Manila City  
Completed: 2018

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